

DR. PARTHO MAJUMDAR

Chief Operating Officer



Results-driven and dedicated professional, leveraging over 2 decades of crossfunctional leadership in finance, operations, compliance, green field project management and strategic planning to drive business transformation, operational excellence, and sustainable growth in a dynamic organization. Seeking a CXO-level role where expertise in M&A, IPO readiness, financial structuring, and cross-border collaborations can contribute to building scalable systems, enhancing profitability, and aligning business goals with long-term stakeholder value.

(+91) 932-923-7208

partho0372@gmail.com

http://linkedin.com/in/partho-management

https://drparthomajumdar.com

English, Hindi, Bangla & Marathi

New Delhi, India

Profile Summary

- Finance & Operations Leader with experience across finance, operations, compliance, IT, HR, and logistics in manufacturing, healthcare, insurance, and automotive sectors.
- Proven M&A and IPO Expertise in conducting due diligence, structuring deals, managing regulatory compliance, and leading IPO readiness projects aligned with SEBI, ROC, and investor expectations.
- Strategic Business Partner to CXOs and Boards, skilled in converting vision into plans, driving transformation & aligning cross-functional teams to deliver on growth.
- Track Record of Operational Excellence through lean practices, process reengineering, and digital transformation initiatives, leading to cost reduction and efficiency gains.
- Financial Stewardship in budgeting, cash flow forecasting, MIS reporting, and managing fund/non-fund-based facilities with banks and institutions to meet working capital and project finance needs.
- Compliance & Governance Champion, having worked with Big 4 firms (Deloitte, EY, PwC, KPMG), ensuring adherence to regulations, audit readiness & internal control frameworks.
- Leadership in New Business Ventures, including EV plant setup, joint ventures with international partners, R&D centers, and onboarding technical consultants for large-scale industrial projects.
- Expert in Debt Management & Recovery, optimizing debtor collections through strategic engagement, reducing bad debts, and improving liquidity.
- Tech-Driven Professional, experienced with ERP systems, automating reporting systems, and enhancing integration between finance and technology functions.
- Change Agent & Team Builder, driving cultural and structural shifts in promoter-led businesses to establish professional, performance-oriented, and scalable organizations.

Technical Skills

- Accounting & Operations Software: Tally (versions 4.5 to 9.5), FACT, FoxPro
- ERP Systems: ERP applications based on .NET & SQL platforms, SAP

Education & Credentials

- 2012 | Doctorate in Management | National Institute of Management, Mumbai
- 2006 | MBA in Finance | National Institute of Management, Mumbai
- 2001 | Diploma in Financial Management | NMIMS, Mumbai
- 1996 | ICWAI | Institute of Cost & Works Accountants of India, Kolkata
- 1996 | Diploma in Computer Programming | Zapson Computer Center, Jabalpur
- 1993 | B.Com. in Financial, Marketing & Personnel Management | University of Jabalpur
- 1990 | Higher Secondary | MP Board Bhopal, Christ Church Boys H.S. School, Jabalpur

Core Competencies

- Strategic Planning & Business Transformation
- Financial Planning, Budgeting & Forecasting
- Cost Optimization & Profitability Enhancement
- Cash Flow & Working Capital Management
- Mergers, Acquisitions & Due Diligence
- IPO Readiness, Investor Relations & SEBI
- Compliance
- Operational Excellence & Process
- Reengineering
- Risk Management & Internal Controls
- Corporate Governance & Regulatory
- Compliance
- Cross-functional Leadership & Team
- Development
- ERP Integration, MIS Reporting & Automation
- Vendor Management & Contract Negotiation
- Project Execution & Commercial Operations
- Board Reporting & Stakeholder Communication
- Joint Ventures, Strategic Alliances &
- Organizational Structuring

Soft Skills

- Collaborative Teamwork
- Advanced Time Management
- Exceptional Interpersonal Skills
- Leadership Competence
- Effective Decision-Making
- Analytical Problem-Solving
- Critical Thinking

Work Experience

April 2025 - Present | Swastik Pipes Ltd. | Chief Operating Officer

Key Result Areas:

- Spearheading lean operational transformations and digital modernization to eliminate systemic inefficiencies, enhance service delivery, and improve margin performance.
- Translating board directives into institutional policies and governance frameworks aligned with corporate strategy, compliance mandates, and operational continuity.
- Strengthening financial resilience by optimizing working capital, renegotiating vendor terms, and maintaining liquidity through disciplined fiscal controls.
- Redesigning critical business processes to drive operational excellence, accelerate throughput, and elevate customer and stakeholder outcomes.
- Driving market expansion through product diversification, strategic partnerships, and business development initiatives that stabilize revenues and enhance competitiveness.
- Fostering a culture of accountability and high performance by embedding KPI-driven systems and promoting cross-functional collaboration and transparency.
- Formulating and executing enterprise-wide strategy aligned with macroeconomic shifts, industry trends, and long-term growth objectives.
- Aligning cross-departmental efforts to harmonize strategic goals, eliminate redundancies, and increase organizational agility.

Dec 2024 - April 2025 | Vyankatesh Metals & Alloys Pvt. Ltd. | Chief Operating Officer

Key Result Areas:

- Transformed the company's strategic vision into actionable operational roadmaps, enabling the successful initiation of key projects and IPO preparedness.
- Crafted and enforced enterprise-wide internal policies to institutionalize risk mitigation, regulatory compliance, and operational uniformity.
- Unified cross-functional teams across Finance, SCM, Operations, Legal, HR, and Technology to ensure synchronized execution of IPO-critical deliverables.
- Established robust operational systems and governance frameworks to meet regulatory disclosures and satisfy investor due diligence for IPO processes.
- Allocated financial and human capital with precision to maximize execution efficiency and strengthen fiscal discipline.
- Ensured regulatory conformance with SEBI, ROC, and other statutory authorities, while diligently monitoring KPIs to evaluate and elevate organizational performance.

Feb 2024 - Dec 2024 | Pilot Industries Ltd. | Vice President – Operations

Key Result Areas:

- Collaborated with the CEO and executive team to develop and execute strategic plans aligned with long-term organizational growth.
- Directed key operational functions—including production, marketing, and sales—to ensure efficiency, cost-effectiveness, and alignment with business goals.
- Managed budgeting, forecasting, and financial planning to maintain fiscal discipline and support strategic initiatives.
- Implemented process improvements and technology solutions that enhanced operational efficiency, reduced costs, and supported business scalability.
- Strengthened enterprise risk posture by identifying potential threats and embedding compliance frameworks across operations.
- Established strategic partnerships and business alliances to accelerate growth and expand market presence.
- Led crisis management efforts, ensuring business continuity and minimal disruption during emergencies.
- Oversaw talent acquisition, development, and retention to build a high-performing, future-ready leadership pipeline.

June 2022 - Jan 2024 | Rajshree Engineering Pvt. Ltd. | Vice President - Operations & Finance

Key Result Areas:

- Led the end-to-end execution of the Electric Vehicle (EV) project, from concept to implementation, ensuring alignment with strategic and technical objectives.
- Engaged with international joint venture partners across Europe and Asia to facilitate technology import and collaboration for EV manufacturing.
- Secured approvals, licenses, and subsidies by coordinating with central and state ministries to support plant setup and technical compliance.
- Appointed leading technical consultants from across India to guide the development of advanced EV components and infrastructure.
- Established specialized Research & Development workshops focused on E-Axle and motor innovation, fostering indigenous engineering capabilities.
- Recruited critical technical talent for project-specific roles, ensuring optimal expertise and execution across all phases.

Previous Work Experience

