

Professional Profile

**Dr. Partho Majumdar, COO, Swastik Pipes Ltd,
Delhi.**

[linkedin.com/in/partho-management](https://www.linkedin.com/in/partho-management)

+919329237208 (Mobile), partho0372@gmail.com

TRAILBLAZER/ MANUFACTURING VIRTUOSO

Executive Summary

A highly accomplished senior professional with nearly three decades of experience in **finance, human resources, and strategic management**, with a proven ability to deliver business growth and operational excellence in the **manufacturing industry**.

Visionary with significant leadership experience in the industrial and manufacturing sectors. Currently serving as Chief Operating Officer at Swastik Pipe Limited, spearheading enterprise-wide transformation, cost optimization, system development, and team leadership. Dynamic significant experience in leadership positions at Reliance Industries, IMA-PG India (JV with IMA Bologna, Italy), Vyankatesh Metals & Alloys, and Pilot Industries.

Acknowledged for fostering strong financial systems, streamlining HR practices, and formulating result-driven strategies that strengthen profitability, optimize resources, and enhance organizational performance. Adept at manifesting people-centric policies and financial discipline, ensuring sustainable growth and long-term value creation.

Core Expertise

- **Finance Leadership:** Budgeting, forecasting, financial planning & analysis, cost optimization, risk management, compliance, and investor relations.
- **Human Resources Management:** Talent acquisition, leadership development, employee engagement, performance management, and workforce productivity enhancement.
- **Strategic Planning & Execution:** Business restructuring, growth strategy, operational excellence, policy formulation, and governance frameworks.
- **Manufacturing Industry Insight:** Deep understanding of production economics, supply chain cost structures, labour relations, and regulatory frameworks in the manufacturing sector.

Academia

NIMS - National Institute Of Management Solutions

Associate's degree, Business Administration and Management,

NIMS - National Institute Of Management Solutions

Doctor of Arts, Business Administration and Management,

Competencies and strenghts

- Driving organizational transformation through integrated finance, HR, and strategy initiatives.
- Visionary leadership and people management, with a focus on building high-performing teams.
- Analytical mindset with competence to interpret financial and operational data for informed decision-making.
- Collaborative approach to working with senior leadership, stakeholders, and cross-functional teams.
- Track record of delivering measurable results in cost efficiency, talent retention, and revenue growth.

Kaleidoscope of Professional Impact

- Successfully led finance and HR functions to ensure seamless integration of business objectives with workforce productivity.
- Spearheaded strategic initiatives that improved profitability, enhanced compliance, and supported sustainable expansion in the manufacturing sector.
- Strategized employee engagement programs, resulting in improved retention and performance across business units.
- Implemented robust financial controls and governance mechanisms, reducing risks and improving operational efficiency.