

Professional Profile

**Dr. Partho Majumdar, COO, Swastik Pipes Ltd,
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TRAILBLAZER/ MANUFACTURING VIRTUOSO

Executive Summary

A highly accomplished senior professional with nearly three decades of experience in **finance, human resources, and strategic management**, with a proven ability to deliver business growth and operational excellence in the manufacturing industry.

Visionary with significant leadership experience in the industrial and manufacturing sectors. Currently serving as Chief Operating Officer at Swastik Pipe Limited, spearheading enterprise-wide transformation, cost optimization, system development, and team leadership. Dynamic significant experience in leadership positions at Reliance Industries, IMA-PG India (JV with IMA Bologna, Italy), Vyankatesh Metals & Alloys, and Pilot Industries.

Acknowledged for fostering strong financial systems, streamlining HR practices, and formulating result-driven strategies that strengthen profitability, optimize resources, and enhance organizational performance. Adept at manifesting people-centric policies and financial discipline, ensuring sustainable growth and long-term value creation.

Core Expertise

- **Finance Leadership:** Budgeting, forecasting, financial planning & analysis, cost optimization, risk management, compliance, and investor relations.
- **Human Resources Management:** Talent acquisition, leadership development, employee engagement, performance management, and workforce productivity enhancement.
- **Strategic Planning & Execution:** Business restructuring, growth strategy, operational excellence, policy formulation, and governance frameworks.
- **Manufacturing Industry Insight:** Deep understanding of production economics, supply chain cost structures, labour relations, and regulatory frameworks in the manufacturing sector.

Academia

NIMS - National Institute Of Management Solutions
Management Solutions

Associate's degree, Business Administration and Management,

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Doctor of Arts, Business Administration and Management,

Competencies and strengths

- Driving organizational transformation through integrated finance, HR, and strategy initiatives.
- Visionary leadership and people management, with a focus on building high-performing teams.
- Analytical mindset with competence to interpret financial and operational data for informed decision-making.
- Collaborative approach to working with senior leadership, stakeholders, and cross-functional teams.
- Track record of delivering measurable results in cost efficiency, talent retention, and revenue growth.

Kaleidoscope of Professional Impact

- Successfully led finance and HR functions to ensure seamless integration of business objectives with workforce productivity.
- Spearheaded strategic initiatives that improved profitability, enhanced compliance, and supported sustainable expansion in the manufacturing sector.
- Strategized employee engagement programs, resulting in improved retention and performance across business units.
- Implemented robust financial controls and governance mechanisms, reducing risks and improving operational efficiency.